



# World's Most Resilient and Scalable Hybrid Cloud Digital Infrastructure

Hitachi Vantara's flexible support model, in partnership with Cisco Systems, features pay-as-you-go pricing and scalable consumption. Customers only pay for what they use, avoiding upfront costs and enabling precise budgeting.

The service can **reduce total cost of ownership (TCO) by 30-50%** through just-in-time delivery, automation, and labor optimization. It also promotes sustainability with a reduced power and rack footprint. Integration of Hitachi EverFlex Control with Cisco Intersight® enhances hybrid environment visibility, automates tasks, and ensures consistent, compliant infrastructure-as-a-service.



*IT Executives using Hitachi Everflex Managed Services Report Enjoying a*

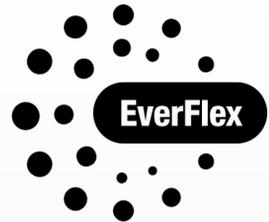
## 214% ROI

**Total Economic Impact™ for an investment in managed services.**

### FORRESTER®

Forrester interviewed IT executives that use EverFlex from Hitachi to quantify the value of Hitachi managed services from their experience. The report concludes that managed services help organizations make significant gains in meeting business-critical requirements for storage uptime, accessibility and responsiveness while reducing the burden organizations face in designing, deploying, maintaining, and operating their environments.

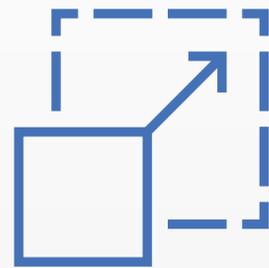
The analysis found benefits of \$25.88 million over six years versus costs of \$8.24 million, adding up to a net present value (NPV) of \$17.64 million and an ROI of 214%.



## Scalable Infrastructure

Imagine having a better way to control infrastructure risks, scale resources like the cloud, and pay as you go for additional capacity. This would empower your team to get and customize the infrastructure services they need, while ensuring predictable and consistent operations.

See what our customer's say about our Managed Services below...



CBTS Meets Customer Demand for Agile and Cost-effective Cloud Services with Hitachi EverFlex.

[Learn More](#)



Hitachi Delivers Managed Storage Solution with Large All-Flash Deployment.

[Learn More](#)

## What if you could have...

**Controlled Risk**



**Pay As You Go Model**



**Self Service Flexibility**



**Optimized Solutions**



**Predictable Pricing**



### About Hitachi Vantara

Hitachi Vantara is transforming the way data fuels innovation. A wholly owned subsidiary of Hitachi Ltd., Hitachi Vantara provides the data foundation the world's leading innovators rely on. Through data storage, infrastructure systems, cloud management and digital expertise, the company helps customers build the foundation for sustainable business growth.

To learn more, visit: [hitachivantara.com](http://hitachivantara.com)



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